•	Nearly one hundred years after the establishment of the HBC, the fur trade had made numerous in roads into the west.
•	As competition between the French and British grew, so too did their trade networks, in order to compete with one another.
•	Things changed for the French in the mid-1700s.
•	Begun in 1756 and lasting till 1763, the is often considered the first global war as
	battles were fought in Europe, North America, India and at Sea.
•	Once again England and France went to war in Europe, and once again that war touched the shores of .
•	This time, the English defeated the French and in 1759, was now a British
	controlled colony. Back in London, the heads of the HBC believed that they would be entering into a fur trade golden age, free of competition.
•	The fall of Nouvelle-France and the subsequent signing of the in 1763 did not end
	the Montreal based fur trade, but rather opened it up to greater and greater competition.
•	With the defeat, French control of the Montreal based fur trade was now open and into that breach
	English, Scottish, French and (from the thirteen colonies) traders all sought to
	take advantage of situation by carving out a piece of the profitable Montreal based fur trade for
	themselves.
•	These new traders established numerous small companies that competed not only among themselves for
	profits, but with the HBC in whose territories they operated, ignoring the and its
	rules.
•	For the HBC this meant that instead of competing solely against the, they now
	found themselves in competition with several small newly formed companies, who competed not only
	against the HBC, but against each other as well.
•	By 1773 the furs reaching had dwindled to only 8000 beaver pelts down from 30
	000 a decade earlier.
•	To combat this decline in trade, the HBC established a trading post at on the
	Saskatchewan River in 1774, seeking to take some of the trade away from Montreal based traders.
•	The travel time from the new fort at Cumberland House to York Factory was about 40 days. By
	comparison, it would take French traders to reach Montreal.
•	It was hoped that the trappers and traders operating in the region would take the shorter route to York
	Factory and as such trade with HBC rather than back in
•	The establishment of Cumberland House on the River took advantage of two
	existing trade routes known as the Upper and Middle Track routes.
•	With the development of the in York Factory in 1749, a new route was needed as
	the York Boats were too heavy to be portaged like the birch bark canoes that had traditionally been used.
•	To avoid many of the longer portages present on the upper and middle tracks, a
	route was established and with it the development of trading forts in places such as Oxford House, Cross
	Lake and in Norway House.
•	The first Norway House was built in 1814 at on Lake Winnipeg by Norwegian
	axeman hired to cut a winter road from the lake to York Factory. After 1821 the post became the Hudson's
	Bay Company's principal depot for the Athabasca brigade.
•	Having been destroyed by fire it was rebuilt here in 1826 near the site of the earlier
	. Its location made it for many years a convenient meeting place for the Council of

House remained an important trading	•	
The heritage value of		associations as the Hudson's
Bay Company's principal inland depot		
It is also the place where		aulteaux (Ojibwa), the Swampy
Cree First Nations people and the Cro		
It was also the site where the Rev. Jan		
By the 1770s one of the busiest and m		
between Lake Athabasca (border of Sa	·	
Operating over such a long trade routo operators sought to save		itain, and so independent trade
As the fur trade expanded	, several smaller Montre	al based companies began
working together to cut costs.		
In 1779, several of these smaller fur tr	ading operators formed the	(NWC), as a
means of sharing expenses and cutting	g costs. By 1787, founding partner Sim	non MacTavish controlled 11 of
the companies 12 shares. Among the	company's founders were three of Cai	nada's best known explorers:
Alexander Mackenzie, Simon Fraser ar		
In total the company hadvoyageurs.	, as well as more than 200	00 guides, interpreters and
• =	essive in its approach to business, con	trasting it with the more
conservative approach of their rival, the		-
	ng out to trade directly with Native pe	
In 1790 and 1791 one of the NWC fou		•
HBC's fur-trade monopoly in		
rivalry between the two companies.		and reladed, intensitying the
, ,	onstantly moving ever further west in	order to tap into new
territories for fur and so continued the	_	
peoples.	р	
The success of the Nor'westers forced	the HBC to adopt similar methods, ar	nd the race to gain an
	forced the two companies furthe	<u>-</u>
seeking to stay ahead of the other.		
With the NWC expanding ever further	westward, the HBC followed suit, and	soon there was a race to the
 This followed	d a distinct pattern: once the NWC wo	uld establish a new inland
trading post, the HBC would follow, of		
With the help of First Nations peoples		
Clearwater and	•	,
By 1788, the NWC had established a ti		at the west end of Lake
Athabasca.		at the field on Lake
From here the NWC had access to son	ne of the best	in the trade
	ecould be for	
was unable to raise funds for such a ve		Zana nom Luke Amabasea but
	Alexander, w	vould continue where Pond
one or rond o davening companions,	,, W	rodia continue, which crond

	ching the Beaufort Sea to the		
Searching for a more southerly			
route described for him by loc	cal indigenous peoples and w	as able to reach the Pacifi	ic on July 22, 1793.
Despite his successfully reachi	ing the	, the route he followed	d was unsuitable as a
fur trade route and so a searc	h for a more southerly route	was launched.	
In 1806	navigated what is today o	alled the Fraser river and	reached the Pacific
Ocean.			
However, like MacKenzie's ea	rlier route, this too was unsu	itable for the fur trade du	e to its wild rapids a
steep cliffs, which made a gru	elling and	route.	
David Thompson, the chief sur	rveyor of the NWC would spe	end seven years mapping	the west, travelling
more than	during this time.		
In 1811, Thompson found a m	ore practical route to the Pag	cific via the	River.
None of this would have been	possible without the assista	nce of both the local First	Nations peoples an
many cases the	wives of the explo	orers.	
Many of these explorers woul	d most likely have died durin	g their journeys if not for	the assistance of loo
First Nations peoples. The labo	our, translation skills, and ge	ographical knowledge pro	ovided by the
Indigenous peoples of the are	a were critical to the	of these	e explorers.
Today the vast			
in the records of these explora	ations.		
The wife of David Thompson v	was the exception, whose Me	etis wife	was always
named in his reports.			
By 1804, there were	established t	throughout the west. 108	of them were
operated by the NWC, while t	he remaining 57 were operat	ted by the HBC.	
As a result, the NWC dominate	ed the western fur trade thro	oughout the latter half of	the 18 th century and
into the 19 th century, controlli	ing	of the trade.	
The NWC enjoyed several com	npetitive advantages over the	eir rival, HBC:	
 The owners of the NW 	/C were active	in the trade, ve	enturing out
themselves to take par	rt in the fur trade.		
 This made the decision 	n makers acutely aware of the	e challenges involved and	often had personal
relationships with the	various	partners they traded	with.
 This first-hand knowled 	dge made them effective ma	nagers of the extensive _	
network involved and	their large labour force.		
 A large number of skill 	led and experienced	·	
	NWC) the	owners had little to	o no knowledge of t
Unlike their competitors (the			
Unlike their competitors (the large that they profited from.		ı that were for the most p	art located in
Unlike their competitors (the land) trade that they profited from. The HBC was run by a group o	of financiers and businessmer	·	
Unlike their competitors (the trade that they profited from. The HBC was run by a group o, far r	of financiers and businessmer removed from the day-to-day	operation of their busine	ess.
Unlike their competitors (the trade that they profited from. The HBC was run by a group o, far r As a result, what knowledge the	of financiers and businessmer removed from the day-to-day hey had concerning the fur tr	operation of their busine	ess.
Unlike their competitors (the Itrade that they profited from. The HBC was run by a group o, far r As a result, what knowledge the	of financiers and businessmer removed from the day-to-day hey had concerning the fur tr est.	y operation of their busine rade, the people and the I	ess. and involved was

•	The were a distinct group of people formed through the unions of French			
	voyageurs and First Nations women. The children of such marriages were of mixed heritage and the culture that they developed was a mixture of French and First Nations cultural practices.			
• Predominantly located in the west, the Metis came to play an important role in the operation of the NV				
	Acting in a similar fashion as the did for the HBC, the Metis were vital participa	ınts		
	in the NWC fur trade, as trappers, interpreters, and suppliers (pemmican, etc.).			
•	Over time, the Metis formed a growing settled community around the forks of the Red and Assiniboine			
	Rivers, near the NWC Fort			

Formative Assessment 4

- 1. The fall of Nouvelle-France to the British had consequences for many people in the Northwest. What groups of people were affected and how?
- 2. Provide three examples of primary source evidence for the fur trade during this time.
- 3. What is the historical significance of the fur trade for west? For Norway House specifically?